

UNITEDSTATES **ECURITIES AND EXCHANGE COMMISSION** Washington, D.C. 20549

OMB APPROVAL

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**ANNUAL AUDITED REPORT FORM X-17A-5 PART III** 

**FACING PAGE** 

SEC FILE NUMBER

Information Required of Brokers and Dealers Pursuant to Section 17 of the			
Securities Excl	hange Act of 1934 and Rule 17a	-5 Thereunder	,
REPORT FOR THE PERIOD BEGINNING	- 01/01/2007 AND	ENDING 12/3	31/2007
REPORT FOR THE PERIOD BEGINNING	MM/DD/YY	ENDINGN	IM/DD/YY
A. R	EGISTRANT IDENTIFICATIO	N	
NAME OF BROKER-DEALER: AND ADDRESS OF PRINCIPAL PLACE OF B	CLYLE CO. SECURIT CLYLE COBERT AI USINESS: (Do not use P.O. Box No.)	res or	FICIAL USE ONLY
1063 W. HILL 1			
FLINT	M1 CH1 6#10 (State)	1 4	3507
(City)	(State)	(Zip Cod	e)
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT IN REGARD	(8/4	) 238 -500 Ode - Telephone Number)
B. AC	CCOUNTANT IDENTIFICATION	N	
INDEPENDENT PUBLIC ACCOUNTAN	T whose opinion is contained in this Re	port*	
SMOKCH, L	(Name - if individual, state last, first, middl	e name)	
4007 PINE RID	EONARD D.  (Name - if individual, state last, first, middle  EECT. FENTON,	MI 48	1430-9135
(Address)	PROCESSED	State 3	(Zip Code)
	" NOCESSED	Mall Processing	
CHECK ONE:	MAR 2 4 2008 D	Section	ii.
Certified Public Accountant	•	MAR -3 2008	
☐ Public Accountant	THOMSON	TIAN O Esse	
☐ Accountant not resident in U	United States or any of its possessions.	Washington, DC	
	FOR OFFICIAL USE ONLY	100	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of Information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

## OATH OR AFFIRMATION

I, KOBERT A. QUAYLE	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial OVAYLE & CO. SECVE	statement and supporting schedules pertaining to the firm of
of OFCEMBER 31	, 2007, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, princ	cipal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follow	ws:
	(Kalint Plade
•	Signature
1	TRINCIPAL
	Title
Timbe J. Parth	nerse Cruster expires 11-16-0
Notary Public We	nessee Crusty appires 11-16-0
This report ** contains (check all applicable boxes):  (a) Facing Page.	
(a) Facing Page.  (b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition	
(e) Statement of Changes in Stockholders' Equit	y or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordin	ated to Claims of Creditors.
(g) Computation of Net Capital.	
(h) Computation for Determination of Reserve R	equirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or Co	ntrol Requirements Under Rule 15c3-3.
(i) A Reconciliation, including appropriate expla	nation of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserv	ve Requirements Under Exhibit A of Rule 1503-3.
(k) A Reconciliation between the audited and un consolidation.	audited Statements of Financial Condition with respect to methods of
(I) An Oath or Affirmation.	
(f) An Oath of Affiliation.  (m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies	found to exist or found to have existed since the date of the previous au
(ii) A topoit acsorroing any massive massive	
**For conditions of confidential treatment of certain	portions of this filing, see section 240.17a-5(e)(3).
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# QUAYLE & CO. SECURITIES Report on Examination of Financial Statements For the Years Ended December 31, 2007 and 2006

4007 Pine Ridge Ct Fenton, MI 48430 (810) 241-2820

### INDEPENDENT AUDITOR'S REPORT

To the Owner of Quayle & Co. Securities:

I have audited the statements of financial condition of Quayle & Co. Securities (a Michigan proprietorship) as of December 31, 2007 and 2006, and the related statements of earnings, owner's capital and cash flows for the years then ended. These financial statements are the responsibility of the Company's Management. My responsibility is to express an opinion on these financial statements based on my audits.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards required that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates by management, as well as evaluating the overall financial statement presentation. I believe that my audits provide a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Quayle & Co. Securities at December 31, 2007 and 2006, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

ef D. Smoul CPA

Flint, Michigan

February 22, 2008

# QUAYLE & CO. SECURITIES BALANCE SHEET, December 31, 2007 and 2006

	Year Ended D 2007	ecember 31, 2006
ASSETS		
Current assets:		
Cash	\$10,620	\$ 3,482
Marketable securities, at fair value	6,707	9,297
Commissions receivable (Note B)	20,531	20,099
Deposits or reserves,		
broker / dealer (Note C)	<u>1,129</u>	<u>1,129</u>
Total current assets	38,987	34,007
Property and equipment, net (Note D)	632	947
	\$39,619	<u>\$34,954</u>
LIABILITIES AND OWNER'S	ς ζαρίται	
ENDIETTED AND CATTERNS	CAPTIAL	
Current Liabilities:		
Accounts payable	\$ 1,019	\$ 906
Owner's capital	_38,600	34,048
	<u>\$39,619</u>	<u>\$34.954</u>

### QUAYLE & CO. SECURITIES

### STATEMENT OF EARNINGS

for the years ended December 31, 2007 and 2006

	Year Ended <u>2007</u>	December 31, 2006
Revenues:		
Security commissions	\$ 604	\$ 230
Other commissions	114,797	99,136
Investment advisory fees	97,810	99,567
FINRA consolidation payment	35,000	-0-
Gain (loss) on sale of stock	(1,019)	-0-
Interest and dividends	<u>429</u>	<u>419</u>
	<u>247,621</u>	<u>199,352</u>
Expenses:		
Communications, occupancy and		
equipment rental	11,032	10,435
Regulatory fees and expenses	3,826	3,890
Other operating expenses	<u>47,822</u>	<u> 38,963</u>
	62,680	53,288
Net earnings from operations	<u>\$184,941</u>	<u>\$146,064</u>

### QUAYLE & CO. SECURITIES

# STATEMENT OF OWNER'S CAPITAL for the year ending December 31, 2007 and 2006

	Year Ended ( 2007	December 31, <u>2006</u>
Balance at beginning of year	\$ 34,048	\$ 25,445
Net earnings	184,941	146,064
Comprehensive income: Unrealized gain (loss) on marketable securities	(2,527)	(1 ,471)
Capital withdrawals by owner	(177,862)	(135,990)
Balance at end of year	\$ 38,600	\$ 34,048

### QUAYLE & CO. SECURITIES

### STATEMENT OF CASH FLOWS

for the year ended December 31, 2007 and 2006

Cash flows from operating activities:	Year Ended 2007	December 31, 2006
Net earnings	\$184,941	\$146,064
Noncash items included in earnings:  Depreciation  (Gain) loss on sale of marketable securities	315 <u>1,019</u> 186,275	316 -0- 146,380
(Increase) decrease in operating receivables	(432)	(7,097)
Increase (decrease) in operating payables	113	519
Cash provided by operating activities	<u>185,956</u>	139,802
Cash flows from (payment of) financing activities:		
Acquisition of capital assets	-0-	-0-
Owner's capital withdrawals	(177,862)	(135,990)
Deposit, broker / dealer		89
Cash used for financing activities	(177,862)	(135,901)
Cash flows from investing activities:		
Purchase of marketable securities	(1,558)	(1,047)
Proceeds from sale of marketable securities	602	
Cash from investing activities	( 956)	(1,047)
Increase (decrease) in cash	7,138	2,854
Cash at beginning of year	3,482	<u>628</u>
Cash at end of year	<u>\$ 10,620</u>	<u>\$ 3,482</u>

### NOTES TO FINANCIAL STATEMENTS

### A. Summary of Significant Accounting Policies:

The Company, a proprietorship, is a securities broker-dealer in mutual funds and limited partnerships. The Company as well as its contracted agents is required to be licensed by the National Association of Securities Dealers (NASD). The Securities and Exchange Commission (SEC) has empowered NASD with the authority to license all broker-dealers and agents. The SEC has empowered the Financial Industry Regulatory Authority (FINRA) with the authority to regulate all broker-dealers and agents.

In addition the Company has entered into a "Carrying Agreement" which allows the licensed owner to sell listed stocks and bond through Cantella & Co. The Company has an investment advisory arrangement with Ameritrade. The broker-dealer handles the trades on behalf of the customer.

No customer transactions flow through the Company records. All customers make their investments payable directly to the respective mutual fund or limited partnership. Listed stock and bond investments are made payable directly to Cantella & Co. and Ameritrade.

Related commissions are recorded upon the Company approval of each transaction, generally by the third business day following the transaction date. Commission income and related expenses for transactions executed, but not yet settled, were not material.

Furniture and equipment was purchased in 2001. The straight —line method over eight years was used beginning with year 2002.

Income taxes have not been provided in the accompanying financial statements because earnings are not taxable to the Company as such, but are includable in the individual tax return of the owner.

### B. <u>Comissions Receivable and Payable:</u>

The commissions receivable from investment companies represent balances resulting from normal cash transactions. Commissions receivable are recorded at the time of the transaction approval. There were only commissions receivable at December 31, 2007 and 2006. Investments owned by customers are not reflected in the financial statements. The Company had no commissioned agents in 2007 or 2006, so there are no commissions payable.

### NOTES TO FINANCIAL STATEMENTS, CONTINUED

### C. <u>Deposits or Reserves, Broker-Dealer:</u>

The Company has entered into a "Carrying Agreement" with Cantella & Co for security transactions which include listed stocks and bonds. Under the terms of this agreement, no deposit is required. The current "Carrying Agreement" may be terminated by either party, with or without cause by a 30 day written notice. A reserve, a requirement of one mutual fund in case a transaction is later reversed, amounts to \$1,129 for 2007, and \$1,129 for 2006.

### D. **Property and Equipment:**

The major class of property and equipment is as follows:

	<u>2007</u>	<u>2006</u>
Furniture and Equipment	\$5,517	\$5,517
Less: Accumulated Depreciation	4,885	<u>4,570</u>
	<u>\$ 632</u>	<u>\$ 947</u>

### E. <u>Net Capital Requirement:</u>

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c-1), which requires the maintenance of minimum net capital. The Company deals in mutual funds and limit partnerships and is required to maintain a minimum net capital of \$5,000. NASD requires that the net capital not fall below 120 percent of the required minimum or \$6,000. The Company's net capital at December 31, 2007 and 2006 is as follows:

	<u>2007</u>	<u>2006</u>
Owner's Capital	\$38,600	\$34,048
Less:		
Furniture and Equipment	(632)	(947)
Haircut on cash, Brokers	(642)	(208)
Haircut on Securities	(1,090)	(1,473)
Reserves, Broker-Dealer	(1,129)	(1,129)
Net Capital	<u>\$35,107</u>	<u>\$30,291</u>

### NOTES TO FINANCIAL STATEMENTS, CONTINUED

### F. Comprehensive Income:

In 2007, the unrealized loss related to the fair value of the marketable securities on the balance sheet has been shown as comprehensive income, and is included in the Statement of Owner's Capital. The following reflects the activity during 2007 and 2006.

	Unrealized Gains on <u>Securities</u>	
	2007	<u>2006</u>
Beginning balance	\$ 3,276	\$ 4,747
Current period change	(2,527)	(1,471)
Ending balance	<u>\$ 749</u>	<u>\$ 3,276</u>

### Requirements Under Rule 15c3-1 and 15c3-3

### 1. Computation of Net Capital:

There is a material difference between the computation of net capital disclosed in Note E of the audited financial statements and the capital requirement as reported by the Proprietorship in Part IIA of Form X-17A-5 as of December 31, 2007. There was a net increase in capital of \$25,624 due primarily to the recording of commissions receivable and a newly established cash account offset by the recording of accounts payable at December 31, 2007. As previously reported, there was a material difference in the in the year ended December 31, 2006 of \$10,012 net increase in capital due to recording of commissions receivable offset by the recording of accounts payable.

### 2. Computation of 15c3-3 Reserve Requirements:

Quayle & Co. Securities does not hold any customer securities. As stated in Note A, no customer transactions flow through the Company records.

### 3. Material Inadequacies:

The audit conducted in accordance with generally accepted auditing standards did disclose a material inadequacy in the recording of accounts receivable and all accounts payable properly at year end. In reviewing January, 2008 cash receipts and cash expenses, it appeared that some invoices did not arrive in a timely manner to be included in Form X-17A-5 computation. In the future, the owner will try to get that information on a timely basis.

The owner recorded all but one commission received subsequent to year end as Commission receivable at December 31, 2006.

